

## **TERRIAL is stepping up its development in the organic fertilization market by entering into exclusive negotiations for the acquisition of AMENDIS**

**TERRIAL, a business unit of AVRIL and SUEZ, today reported it is entering into exclusive acquisition talks with the AMENDIS shareholders.**

*The transaction falls in line with TERRIAL's strategic priorities. This acquisition will strengthen its position as a major player in the specialized crop market that includes winemaking, fruit tree orchards, market gardening, and more broadly in the organic fertilization sector.*

Established in 2003, AMENDIS is a well-known player in the organic fertilization market dedicated to specialized crops. The company markets approximately 50,000 tons of organic fertilizers per year, of which approximately 30,000 tons are manufactured at its Plaintel industrial site in the Brittany region. AMENDIS generates approximately €10M in revenue with a staff of 19 employees.

For Ollivier PEAN, TERRIAL's General Manager: *"This acquisition gives concrete expression to our ambition to make TERRIAL the national leader in organic fertilization. AMENDIS' industrial capacity, its raw material sourcing, and its original, high-performance product formulations are a perfect complement to our own solutions. Between us, we will be providing sustainable outlets for animal, plant, and industrial by-products by developing sustainable fertilization solutions to suit all our clients."*

### **About TERRIAL**

*Specialized in fertilizers based on organic by-products since 1996, TERRIAL creates effective fertilization and soil amendment solutions for agriculture that respect the natural life of the soil. TERRIAL valorizes livestock effluents, composts, and organic residues of agricultural and industrial origin. The company is thus consistent with a circular economy approach to help farmers limit their use of chemical inputs and support the development of agroecology. TERRIAL is a business unit of AVRIL and SUEZ, two groups providing complementary agricultural and urban deposit opportunities, as well as a national presence. In 2021, TERRIAL reported revenue of €40 million, valorizing over 800,000 tons of organic by-products. For further information: [www.terrial.fr](http://www.terrial.fr)*

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